



- Sustainability co-operative
- Founded in February 2010
- Guardians of 55,5 hectares within the Natural Park of Arrábida
- Living laboratory for experimentation, innovation and collaboration towards regeneration







- Nature tourism
- ii. Educational programs & retreats
- iii. Organic farming





We actively contribute to the following SDGs:



#### **OBJETIVO GLOBAL #2**

Acabar com a fome, alcançar a segurança alimentar e a melhoria da nutrição e promover a agricultura sustentável



#GlobalGoals

























Seed money 25.000 €

550.000 € by 2014

1.2 M € by 2023

Diversity | Complementarity | Fit for purpose











# GOPARITY

• 200.000€





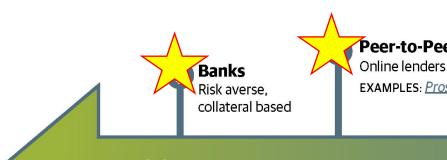


Erasmus+





## Investment spectrum



Peer-to-Peer Lending

EXAMPLES: Prosper, Lendina Club

#### **Near Equity/Royalty Lenders**

Sub debt, royalty financing, not collateral dependent, risk tolerant, no ownership dilution

EXAMPLES: Flexible Capital Fund (VT), Vested for Growth (NH), Fair Food Fund (greater New England), Fresh Source <u>Capital Fund</u> (New England)

#### **Grants**

Potentially risky to funder, but no repayment required by grantee

**EXAMPLES:** Foundations. USDA Rural Development

Lower risk, lower reward

DEBT

**SUB DEBT** 

ROYALTY **FINANCING**  CONVERTIBLE **DEBT** 

**EQUITY** 

Higher risk, higher reward

#### **Traditional Ag Lenders**

**Boot-strapping** Vendor / customer financing and growth from cash flow

**EXAMPLES:** Farm Credit East. Yankee Farm Credit, Farm Service Agency

#### Community-based Lenders / **Revolving Loan Funds**

Collateral and / or cash flow based, mission driven

**EXAMPLES:** New Hampshire Community Loan Fund, Vermont Community Loan Fund, CEI, Boston Community Capital, Common Capital

#### State and Federal Government

Collateral driven, looks at past performance



#### **Angel Investors and Venture Capital**

High risk tolerance, ownership position, requires exit strategy

EXAMPLES: North Country Angels, Fresh Tracks (VT), Granite State Angels, Maine Angels, Coastal **Enterprise** 





## Cons

PRO's

Complexity

**Expertise** 

Entropy

Resilience

Relationships

Paving the way for others





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