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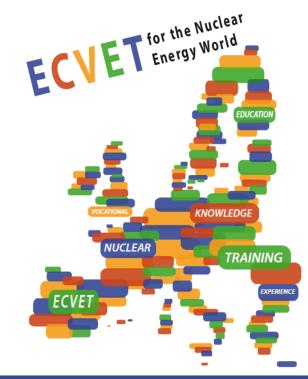
# **ECVET** for the nuclear sector

Brussels 25-26 September

## Introduction







European Credit system for Vocational Education and Training

ECVET seminar for the Nuclear Energy World

25th - 26th September 2012 European Commission Brussels (BE)









logo

#### **ECVET:** coordination and cooperation framework **ACVT DGVT** The European ECVET network Give **Informs** feedback **ECVET users' group** [EC (chair), MS, SP, CEDEFOP, ETF] European Commission All other stakeholders involved or interested **Assists Appoints** reports **Expresses** needs

Supports and manages

Secretariat

### www.ecvet-team.eu







**ECVET** in cartoon

Discover in this animated

**FCVFT** in video

CVAT





EQF documentation

Understanding the ECVET
MOU
M. Rob van Wezel, Manager
KCH International

The basics of ECVET

ATTSWETS

EQF documentation

EQAVET Documentation

NFIL Documentation

European strategies



### Where do we come from?





2005: European Reference tools: EQF, ECVET,

**EQAVET** 

Emphasis on collaboration between EU member states, as a basis for mobility and LLL

| 2002       | 2004       | 2006     | 2008     | 2010   |
|------------|------------|----------|----------|--------|
| Copenhagen | Maastricht | Helsinki | Bordeaux | Brugge |

2008: EQF

Recommendation

2009: ECVET/ EQAVET

Recommendation

#### EU2020:

- •ET 2020
- Youth on the Move
- New skills for jobs

# Policy context Copenhagen declaration





#### "The Copenhagen Declaration"

29 and 30 November 2002

The following main priorities will be pursued through enhanced cooperation in vocational education and training: 2

On the basis of these priorities we aim to increase voluntary cooperation in vocational education and training, in order to promote mutual trust, transparency and recognition of competences and qualifications, and thereby establishing a basis for increasing mobility and facilitating access to lifelong learning.

## Policy context Maastricht Communiqué





#### Maastricht Communiqué on the Future Priorities of Enhanced European Cooperation in Vocational Education and Training (VET)

29 October 2004

THE COUNCIL OF THE EUROPEAN UNION AND THE REPRESENTATIVES OF THE GOVERNMENTS OF THE MEMBER STATES MEETING WITHIN THE COUNCIL,

#### AGREE that

v) the development and implementation of open learning approaches, enabling people to define individual pathways, supported by appropriate guidance and counselling. This should be complemented by the establishment of flexible and open frameworks for VET in order to reduce barriers between VET and general education and increase progression between initial and continuing training and higher education. In addition, action should be taken to integrate mobility into initial and continuing training.

## Policy context Helsinki Communiqué





# The Helsinki Communiqué (2006) on Enhanced European Cooperation in VET

#### (Review of the Council conclusions of 15 November 2004)

THE COUNCIL OF THE EUROPEAN UNION AND THE REPRESENTATIVES OF THE GOVERNMENTS OF THE MEMBER STATES MEETING WITHIN THE COUNCIL,

#### EMPHASISE that

6. the diversity of European VET systems is an asset which serves as a basis for mutual learning and inspiring reforms. At the same time, this diversity makes it important to increase transparency and common understanding on quality issues, and hence mutual trust between VET systems and practices. The aim should be to promote a European VET area in which qualifications and skills acquired in one country are recognised throughout Europe, thus supporting the mobility of young people and adults.

## Policy context Bordeaux Communiqué





#### THE BORDEAUX COMMUNIQUÉ

Make the concept of lifelong learning and mobility a reality

Workers, learners' and teachers' mobility, from one system to another, from one country to another should be promoted in VET systems. Citizens should be able to accumulate and transfer learning outcomes acquired in formal, non-formal or informal contexts so that those learning outcomes can be recognised thanks to the implementation of European tools for transparency and recognition of qualifications.

 IMPLEMENTING THE TOOLS AND SCHEMES FOR PROMOTING COOPERATION IN THE FIELD OF VOCATIONAL EDUCATION AND TRAINING (VET) AT NATIONAL AND EUROPEAN LEVEL

The process has created major tools for improving the transparency of qualifications and promoting mobility. Insofar as they are based on a learning-outcomes approach and entail the use of quality assurance mechanisms for mutual trust, they have significant implications for national VET systems.

<u>It is now essential to ensure they are implemented</u> using appropriate methods and developed in a coherent manner.

It is important to:

 Implement the future European Credit System for VET (ECVET), together with the future European Quality Assurance Reference Framework (EQARF), in order to strengthen mutual trust;

## Policy context ECVET Recommendation





#### RECOMMENDATION OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL

of 18 June 2009

on the establishment of a European Credit System for Vocational Education and Training (ECVET)

### Policy context ECVET Recommendation





#### **7 DECEMBER 2010**

# The Bruges Communiqué on enhanced European Cooperation in Vocational Education and Training for the period 2011-2020

# I. NEW IMPETUS FOR VOCATIONAL EDUCATION AND TRAINING IN EUROPE *Quality and excellence*

The diversity of European VET systems is an asset for mutual learning. But transparency and a common approach to quality assurance are necessary to build up mutual trust which will facilitate mobility and recognition of skills and competences between those systems. In the decade ahead we must give high priority to quality assurance in our European cooperation in VET.

## III. STRATEGIC OBJECTIVES FOR THE PERIOD 2011-2020, FOLLOWED BY SHORT-TERM DELIVERABLES 2011-2014

- 4. Developing a strategic approach to the internationalisation of I-VET and C-VET and promoting international mobility
- (c) Participating countries should systematically use and promote European transparency tools such as EQF, ECVET and Europass to promote transnational mobility;







Europe 2020 is the EU's growth strategy for the coming decade.

In a changing world, we want the EU to become a smart, sustainable and inclusive economy. These three mutually reinforcing priorities should help the EU and the Member States deliver high levels of employment, productivity and social cohesion.





#### Smart growth

- an economy based on knowledge and innovation requires:
  - · improving the quality of education;
  - knowledge transfer;
  - openness and relevance of education systems by building national qualification frameworks;
  - better gearing learning outcomes towards labour market needs

#### Sustainable growth

future skill needs; "skills for green jobs"

#### Inclusive growth

implementation of lifelong learning principles; flexicurity





# Strategic framework for European cooperation in education and training ("ET 2020")

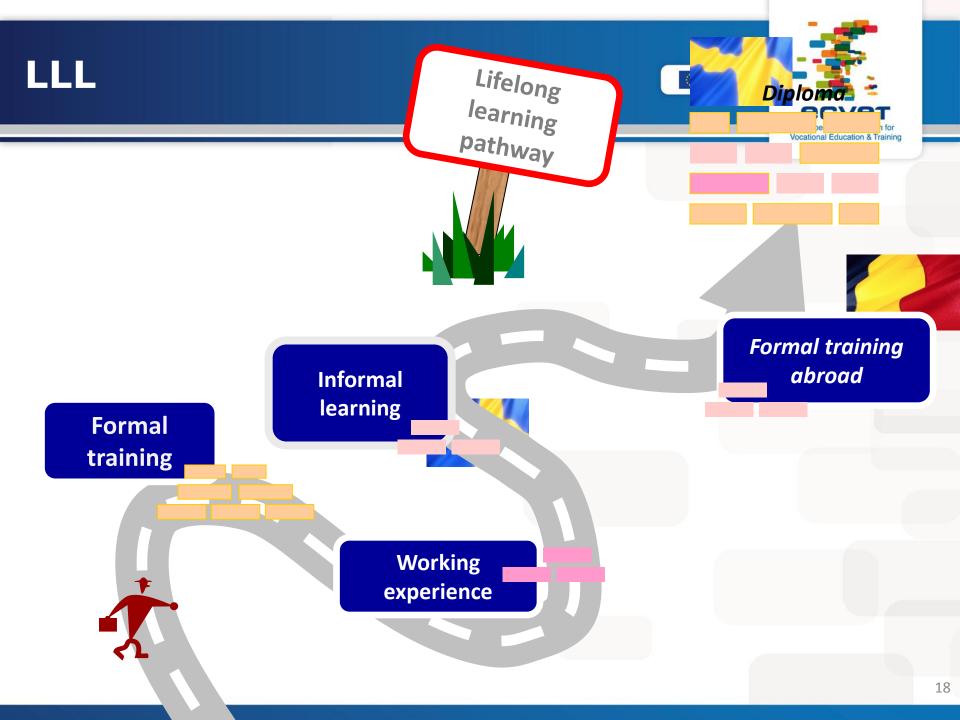
- Significant progress being made:
  - in support of national reforms of lifelong learning;
  - the modernisation of higher education;
  - the development of common European instruments promoting quality, transparency and mobility;
- Strategic objectives:
  - Making lifelong learning and mobility a reality;
  - Improving the quality and efficiency of education and training





- IVET as an attractive learning option with high relevance to labour market needs and pathways to higher education;
  - Flexible systems based on the recognition of learning outcomes and supporting individual learning pathways;
  - Cross-border mobility as an integral part of VET practices;
  - Recognition of the mobility training experience has to be ensured through the use of ECVET;
- Validation of non-formal and informal learning provides pathways for up-skilling and reintegration of people to the labour market. The adoption of an outcome-based approach for vocational qualifications, as promoted by the EQF and ECVET, is key to achieving this;
- By 2020, systematic use of EQF, ECVET and Europass aimed at transparency of qualifications and portability of learning outcomes





## **EU** initiatives







European Quality Assurance in Vocational Education and Training







Non formal and informal learning







| T  |         |   |   |   |   |
|--|---------|---|---|---|---|
|  |         |   | KNOWLEDGE   | SKILLS  | COMPETENCE  |
| Each of the 8 levels is defined by a set of descriptors indicating the learning outcomes relevant to qualifications at that level in any system of qualifications. |         | f descriptors indicating the<br>g outcomes relevant to<br>ations at that level in any | In the context of EQF, knowledge is described as theoretical and/or factual.                        | In the context of EQF, skills are de-<br>scribed as cognitive (involving the<br>use of logical, intuitive and creative<br>thinking) and practical (involving<br>manual dexterity and the use of<br>methods, materials, tools and in-<br>struments). | In the context of EQF, competence is described in terms of responsibility and autonomy.   |
|  | LEVEL 1 | The learning outcomes<br>relevant to <u>Level 1</u> are                               | 🙀 basic general knowledge   | basic skills required to carry out<br>simple tasks  | work or study under direct supervision in a structured context  |
|  | LEVEL 2 | The learning outcomes<br>relevant to <u>Level 2</u> are                               | basic factual knowledge of a field of<br>work or study  | basic cognitive and practical skills<br>required to use relevant information<br>in order to carry out tasks and to<br>solve routine problems using simple<br>rules and tools  |   |
| ***************************************  | LEVEL 3 | The learning outcomes<br>relevant to <u>Level 3</u> are                               | knowledge of facts, principles, pro-<br>cesses and general concepts, in a<br>field of work or study | a range of cognitive and practical<br>skills required to accomplish tasks<br>and solve problems by selecting<br>and applying basic methods, tools,<br>materials and information   | <ul> <li>take responsibility for completion of<br/>tasks in work or study</li> <li>adapt own behaviour to circum-<br/>stances in solving problems</li> </ul>  |
|  | LEVEL 4 | The learning outcomes<br>relevant to <u>Level 4</u> are                               | ➡ factual and theoretical knowledge<br>in broad contexts within a field of<br>work or study         | a range of cognitive and practical skills required to generate solutions to specific problems in a field of work or study   | <ul> <li>exercise self-management within<br/>the guidelines of work or study con-<br/>texts that are usually predictable,<br/>but are subject to change</li> <li>supervise the routine work of<br/>others, taking some responsibility<br/>for the evaluation and improvement<br/>of work or study activities</li> </ul> |



# **EQF Principles (key words)**





- Meta-framework
- Learning Outcomes
- Knowledge Skills Competence
- Descriptors defining referencing levels
- Best fit
- Mutual trust
- Quality Assurance
- "Qualification means a formal outcome of an assessment and validation process which is obtained when a competent body determines that an individual has achieved learning outcomes to given standards" Definitions, EQF Recommendation Annex I

### The Recommendation EQF





- The EQF aims to relate different countries' national qualifications systems to a common European reference framework of eight levels. In the Recommendation Member States (MS) are invited to:
  - relate their national qualifications systems to the European Qualifications Framework
  - indicate the EQF level at each new qualification by 2012
  - use an approach based on learning outcomes when defining and describing qualifications, and promote the validation of non-formal and informal learning
  - promote and apply the principles of quality assurance in education and training
  - designate a national coordination point

### Referencing proces





Table 1: Overview referencing national qualifications frameworks and systems to the EQF

| Year   | Number of countries         | Countries (presented their referencing report)                |
|--|-----------------------------|---|
| Referenced by 2011<br>(1 <sup>st</sup> January 2012) | <b>12</b> (11 MS and BE-vI) | BE-vl, DK, EE, FR, IE, LV, MT, NL,<br>PT, UK, CZ and LT.      |
| Referencing by 2012<br>(foreseen)                    | •                           | Quarter 1: LU, IT, AT, DE, HR, NO and RO.                     |
|  |                             | Quarter 2: FI, SE   |
|  | country (HR) and TK)        | Quarter 3: -  |
|  |                             | Quarter 4: BE-f, EL, ES, IS, CY,<br>PL, HU, SK, SI and TK, BG |

Source: Information provided by the European Commission 148

Source: Information provided by the European Commission 148

#### **EQF** newsletter end 2011





- Some 26 countries have proposed or adopted eight levels for their NQF.
- This consensus contrasts with the earlier frameworks. For example, Ireland's NQF has 10 levels. The UK (Scotland) NQF has 12. The French NQF is being revised from a 5 to an 8-level structure.
- Of the newer frameworks, Iceland's and Norway's both have seven levels. Slovenia has proposed 10.

# Availability of data through use of a EQF-portal





| Type of Information   | Specification  |
|---|--|
| Title of the qualification  |  |
|   | Text (up to 5000 characters).  |
| Description of the qualification                                      | At least the learning outcomes description /competence profile of the qualification.   |
|   | However, the description may provide further information that the EQF National Coordination Point (NCP) considers  |
|   | relevant <sup>12</sup> .   |
| Thematic Area(s)  | On-going discussion on the classification to be adopted.   |
| National Qualification Level  | Level according to the NQF   |
| EQF Level   | Corresponding level in the EQF   |
| The name or code of the country or region the qualification is issued | 31 countries and regions   |
| Source of information   | Name of the NCP, description and logo  |
| Information language  | Language in which information about the qualification is available in the national qualifications database (code)  |
| Awarding Body   | The name of the awarding body and its legal status (public, private), when defined, or the typology of awarding bodies.  |
| URL of the awarding body  | URL of the website of the awarding body  |
| Web-Link to Certificate/Qualification<br>Supplement documents         | Countries often provide further structured information on qualifications by issuing either a Europass Diploma or Certificate Supplement or a specific national supplement. |

## http://ec.europa.eu/egf/compare\_en.htm.



| Scotland  NCP: Scottish Credit and Qualifications Framework Partnership Referencing Report (Mar 2010) NQF/NQS SEE MORE SELECT ANOTHER COUNTRY | EQF Levels  | Ireland  NCP: National Qualifications Authority of Ireland  Referencing Report (Jun 2009)  NQF/NQS  SEE MORE  SELECT ANOTHER COUNTRY |
|---|-------------|--|
| SCQF Level 12  Doctoral Degrees Professional Development Awards   | EQF Level 8 | NFQ level 10 Doctoral Degree   |
| SCQF Level 11  Masters Degrees Post Graduate Diploma Post Graduate Certificate Professional Development Awards SVQ 5                          | EQF Level 7 | NFQ level 9  Masters Degree Post-graduate Diploma  |
| SCQF Level 10  Honours Degree Graduate Certificate / Diploma Professional Development Awards  | EQF Level 6 | NFQ level 8  Honours Bachelor Degree  Higher Diploma   |

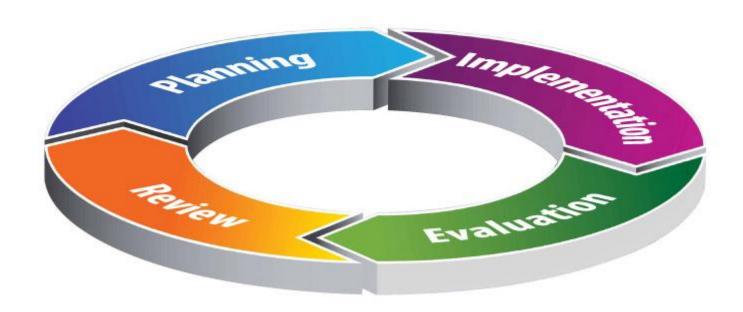






# **EU Quality Assurance**

in Vocational Education & Training



# The European Quality Assurance Reference Framework – quality cycle





A quality assurance cycle, including planning, implementation, evaluation and review of VET

A set of common quality criteria and indicative descriptors at system and provider level

#### A set of indicators

•that fully respects the competence of Member States

Complementary to EQF, ECVET and principles of validation of nonformal and informal learning

#### **List of Indicators**





http://www.egavet.eu/index.html

- 1. Relevance of quality assurance systems for VET providers
- 2. Investment in training of teachers and trainers
- 3. Participation rate in VET programmes
- 4. Completion rate in VET programmes
- 5. Placement rate in VET programmes
- 6. Utilisation of acquired skills at the workplace
- 7. Unemployment rate
- 8. Prevalence of vulnerable group
- 9. Mechanisms to identify training needs in the labour market
- 10. Schemes used to promote better access to VET







Five documents to make your skills and qualifications clearly and easily understood in Europe

#### **Curriculum Vitae**

A document to present your skills and qualifications effectively and clearly

**Create your CV online** - Follow the instructions and save the completed document (download or e-mail).

Update your CV (PDF+XML) online

**Download the CV template and instructions** - You can then generate your CV on your computer.

**Examples** 

Learn more »

#### **Language Passport**

A self-assessment tool for your language skills and qualifications

**Create your Language Passport online** - Follow the instructions and save the completed document (download or e-mail).

Update your Language Passport (PDF+XML) online

**Download the Language Passport template and instructions** - You can then generate your Language Passport on your computer.

**Examples** 

Learn more »

#### The other Europass documents

**Europass Mobility** - A document to record knowledge and skills acquired in another European country

**Certificate Supplement** - A document describing the knowledge and skills acquired by holders of vocational training certificates.

**Diploma Supplement** - A document describing the knowledge and skills acquired by holders of higher education degrees.

#### **National Europass Centres**

In every country (European Union and European Economic Area), a National Europass Centre coordinates all activities related to the Europass documents. It is the first point of contact for any person or organisation interested in using or learning more about Europass.

Learn more »

### **NFIL**





- European countries are increasingly emphasising the need to recognise the full range of an individual's knowledge, skills and competences – those acquired not only at school, university or other education and training institutions, but also **outside the formal** system.
- This requires new approaches to validate such learning experiences (i.e. identify, document, assess and/or certify), making them usable for further studies or advancement in work. Helping people in this way could also make a contribution to smart, sustainable and inclusive growth.
- This is why the Commission has made a proposal for a Council Recommendation inviting EU governments to establish validation systems by 2015, linked to the <u>European Qualifications Framework</u>, including the possibility to obtain a full or partial qualification on the basis of non-formal or informal learning.
- The majority of EU Member States do not have a comprehensive validation system.

### **Proposal recommendation**





- Ensure, by 2015, that a national system of validation of non-formal and informal learning27 is established providing the opportunity for citizens to
  - Have their skills, knowledge and competences acquired through nonformal and informal learning, including via open educational resources, validated,
  - Obtain a full or partial qualification on the basis of validated non-formal and informal learning experiences
  - Ensure that the national system of validation of non-formal and informal learning includes the following elements: support, assistance, assessment, certification
  - Ensure synchergie with ECTS and ECVET

#### **Benefits of validation**





- Systematic validation mechanisms would make clear which skills are available in the European workforce:
- facilitating a better match between skills and labour demand, addressing skills shortages in growing sectors
- promoting better transferability of skills between companies and sectors
- helping citizens move around the EU to live and work.



EUROPEAN COMMISSION

Brussels, 5.9.2012 COM(2012) 485 final 2012/0234 (NLE)

Proposal for a

COUNCIL RECOMMENDATION

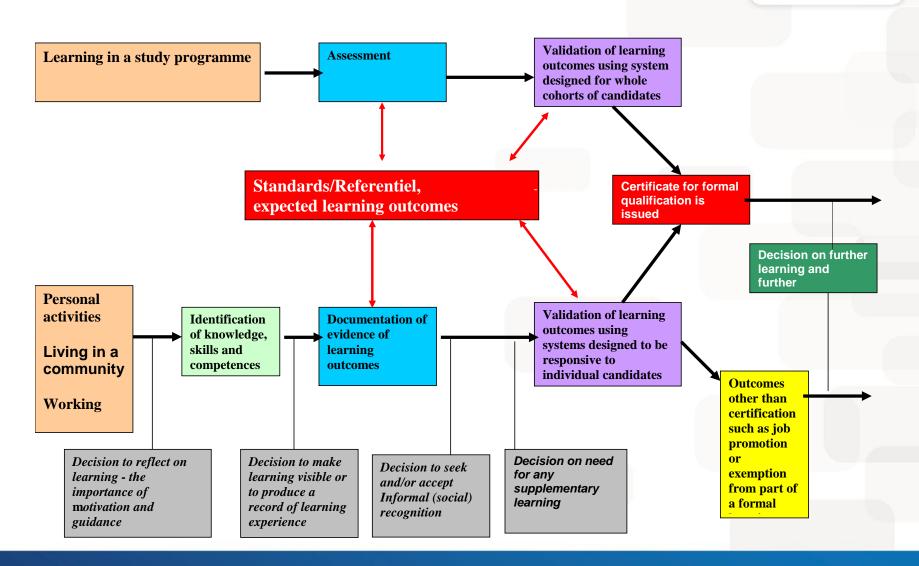
on the validation of non-formal and informal learning

{SWD(2012) 252 final} {SWD(2012) 253 final}



# Validation of NFIL; routes from learning to certification





# A coherent set of Recommendations





European Quality Assurance in Vocational Education and Training

Quality of VET systems Mutual trust

Progressive access to VET qualifications
Transfer and recognition





Transparency of VET qualifications
LO approach

Promoting LLL
Transfer and recognition from
NFIL to formal system

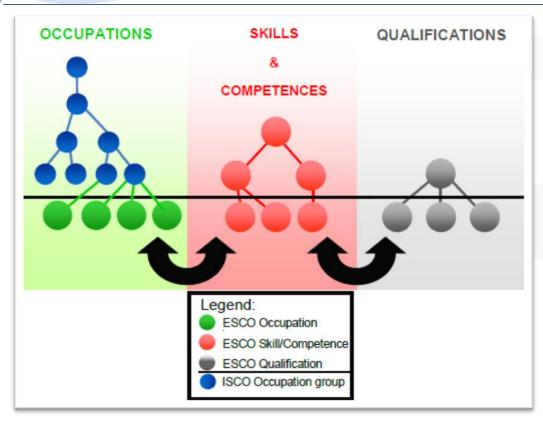
Non formal and informal learning







## ESCO - European Skills/Competences, qualifications and Occupations



ESCO is the European multilingual classification linking skills and competences and qualifications to occupations and will be available to all labour market, education institutions and other stakeholders.







- Each pillar will have its own semantic structure.
- The occupations pillar of ESCO currently includes around 5 000 occupations, that are organised under the 390 unit groups of the ISCO classification. Since a repository of terms and a semantic structure already existed in the EURES classification it is the pillar of ESCO that is developed the furthest.
- The skills/competences pillar will contain two large groups of skills/competences: Job specific skills/competences and transversal skills/competences which are by nature crossoccupational.
- The qualifications pillar is under development, does not yet exist.
- Version pre-ESCOvO not yet published

# The basics of ECVET Recommendation

## **ECVET:** one of several EU tools



The European credit system for vocational education and training (ECVET) is one of several European tools designed to make qualifications systems more easily understood and flexible throughout the European Union (EU) and so support more mobility for workers and learners

# ECVET objectives and technical components



Transnational mobility

Lifelong learning

R n Learning outcomes

Transparency of qualifications

Accumulation process

Transfer process

## The objectives of ECVET





# Instrument for mobility and recognition

- recognition of learners' achievements
- stimulating exchanges and mutual trust
  - Supporting mobility of European citizens
- recognition of learning outcomes without extending learners' education and training pathways
  - □ Facilitating lifelong learning

#### Recommendation





8.7.2009 EN Official Journal of the European Union C 155/11 What is the objective? RECOMMENDATION OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of 18 June 2009 on the establishment of a European Credit System for Vocational Education and Training (ECVET) (Text with EEA relevance) (2009/C 155/02) THE EUROPEAN PARLIAMENT AND TH EUROPEAN UNION. HEREBY RECOMMEND THAT MEMBER STATES: Having regard to the Treaty establ Community, and in particular Article 150(4) thereof,

What has to be done?

ANNEX I

DEFINITIONS

What has to be implemented?

ENDORSE THE COMMISSION'S INTENTION TO:

ANNEX II

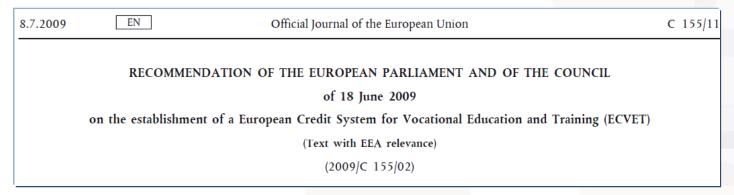
ECVET — PRINCIPLES AND TECHNICAL SPECIFICATIONS

#### Recommendation





- What is the objective?
  - Introduction



✓ European Credit System for Vocational Education and Training (ECVET) is a technical framework for the transfer, recognition and, where appropriate, accumulation of individuals' learning outcomes with a view to achieving a qualification.

#### Recommendation





#### What has to be done?

#### HEREBY RECOMMEND THAT MEMBER STATES:

- 1. promote the European Credit system for Vocational Education and Training (ECVET) as set out in Annexes I
  - 2. create the necessary conditions and adopt measures, as appropriate, so that as from 2012 in accordance with national legislation and practice, and on the basis of trials and testing it is possible for ECVET to be gradually applied to VET qualifications at all levels of the EQF, and used for
- 3. support the development of national and European partnerships and networks involving institutions and authorities
  - 4. ensure that stakeholders and individuals in the area of VET have access to information and guidance for using ECVET,
- 5. apply, in accordance with national legislation and practice, the common principles for quality assurance in VET set out
  - ensure that there are functioning coordination and monitoring mechanisms at the appropriate levels, in accordance with the legislation, structures and requirements of each Member State, in order to guarantee the quality, transparency and consistency of the initiatives taken to implement ECVET.

#### ENDORSE THE COMMISSION'S INTENTION TO:

- 1. support Member States in carrying out the tasks referred to in points 1 to 6 and in using the principles and technical specifications of ECVET as set out in Annex II, in particular by facilitating testing cooperation mutual learning.
- develop users' guides and tools, and adapt relevant Europass documents, in collaboration with Member States, national

and European experts and users; develop expertise for enhancing the compatibility and complementarity of ECVET and ECTS used in the higher education sector, in collaboration with VET and higher education experts and users at European and national levels; and provide regular information on the developments of ECVET:

- 3. promote, and participate together with the Member States in, a European ECVET network involving relevant VET stake-
- 4. monitor and follow up the action taken, including the results of trials and testing, and, after the assessment and evaluation of this action carried out in cooperation with the Member States, report, by 18 June 2014, to the European Parliament and the Council on the experience gained and implications for the future, including, if necessary, a review and adaptation of this Recommendation, involving the updating of the Annexes and guidance material, in cooperation with the Member States.

#### **Timetable**





| 2009 | 2009 2010 2011 20  |        | 2012   | 2013     | 2014                | 2015   |
|------|--|--------|--------|----------|---------------------|--------|
|      | Testi  | ng and | devel  | oping    | Report              |        |
|      | Countries create conditions for<br>gradual implementation of |        |        |          | and                 |        |
|      | ECVET  |        |        | nentatio | review<br>n of ECVE | <br>:т |
|      |  |        | implei | nemano   | II OI ECVE          | - 1    |

- a preparatory period running until 2012, during which the Member States will be asked to create the necessary conditions and to adopt measures with a view to introducing ECVET
  - each Member State may adopt and introduce ECVET (and also carry out tests and experiments) without waiting until 2012
- a period for the gradual introduction of ECVET, running until 2014
- possible revision of the European Recommendation in 2014

## Units with a summative character

Education and Culture DG



Host provider

L,

**Learning agreement** 

Sending provider

The individual acquires KSC

The (unit) learning outcomes are assessed

Learning outcomes are recognised and accumulated as part of the intended qualification, corresponding ECVET points are included

6

**Credit is validated** 

Credit is awarded for the individual learning outcomes achieved

Learner's credit in a individual transcript of record

## **ECVET** objectives and technical components





Transnational mobility

> Lifelong learning

g 0

Learning outcomes Transparency of qualifications

Accumulation process

> Transfer process

Units of learning outcomes

**ECVET** points

Assessment of learning outcomes

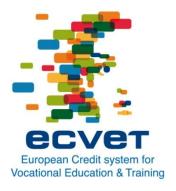
Validation of learning outcomes

Recognition of learning outcomes

Memorandum of understanding (partnership)

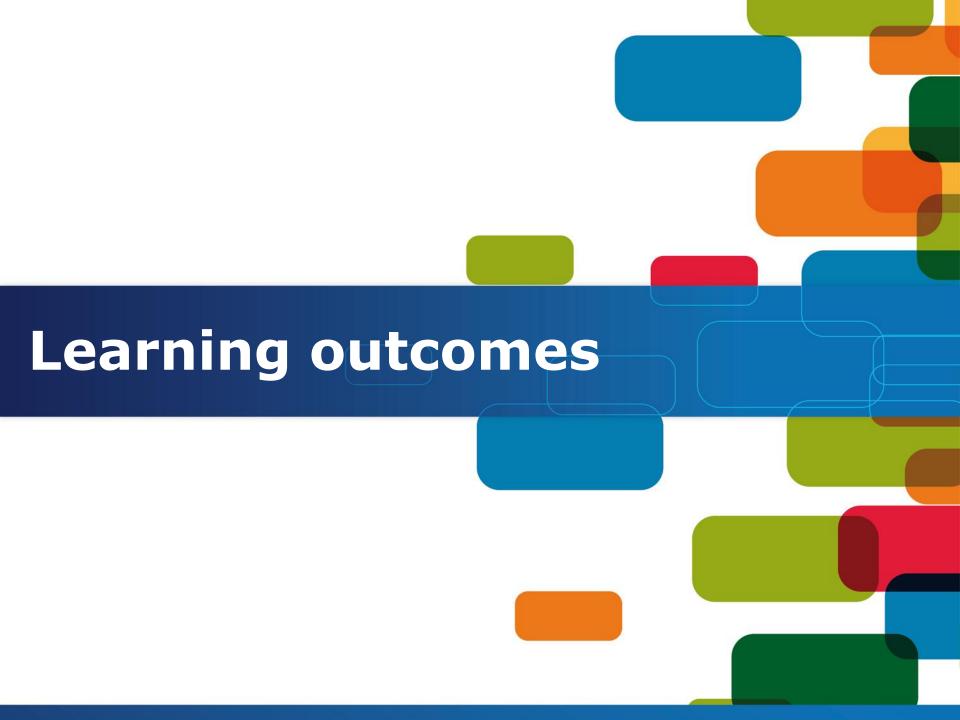
Learning agreements

Transcript of record





## **ECVET Technical specifications**



#### **Learning outcomes**





- Learning outcomes are statements of
  - what a learner knows, understands and is able to do
  - on completion of a learning process
  - and which are defined in terms of knowledge, skills and competence





- 'Knowledge' means the outcome of the assimilation of information through learning. Knowledge is the body of facts, principles, theories and practices that is related to a field of work or study.
- 'Skills' means the ability to apply knowledge and know-how to complete tasks and solve problems.
- 'Competence' means the proven ability to use knowledge, skills and personal, social and/or methodological abilities, in work or study situations and in professional and personal development.

#### Descriptors defining levels in EQF





Each of the 8 levels is defined by a set of descriptors indicating the L.O. relevant to qualifications at that level in any system of qualifications

| Knowledge  | Skills  | Competence  |
|--|---|---|
| Is described as theoretical and/or factual   | Are described as cognitive and practical  | Is described in terms of responsibility and autonomy  |
| Level 1: Basic general knowledge  Level 2-7 hierarchy of 'knowledge':  Factual  Facts, principles, processes and general concepts  Comprehensive, specialised  Awareness of boundaries  Advanced  Highly specialised  Level 8: Knowledge at the most advanced frontier of a field of work or study and at the interface between fields | Level 1: Basic skills required to carry out simple tasks  Level 2-7 hierarchy of 'solve problems': routine – specific – abstract – complex and unpredictable – critical  Level 8: The most advanced and specialised skills and techniques, including synthesis and evaluation, required to solve critical problems in research and/or innovation and to extend and redefine existing knowledge or professional practice | Level 1: Work or study under direct supervision in a structured context  Level 2-7 hierarchy of 'contexts':  usually predictable – unpredictable change – unpredictable – complex, unpredictable and require new strategic approaches  Level 8: Demonstrate substantial authority, innovation, autonomy, scholarly and professional integrity and sustained commitment to the development of new ideas or processes in the forefront of work or study contexts including research |

#### Learning outcomes in EQF





| Levels | Knowledge | Skills | Competence |
|--------|-----------|--------|------------|
| 1      |           |        |            |

Learning outcomes - what a learner knows, understands and is able to do on completion of a learning process

#### The 8 levels distinguished by:

- the complexity and depth of knowledge and understanding
- the degree of necessary support or instruction
- the degree of integration and independence required
- the range and complexity of practise/application
- the degree of transparency and dynamics of situations

#### **Learning outcomes**





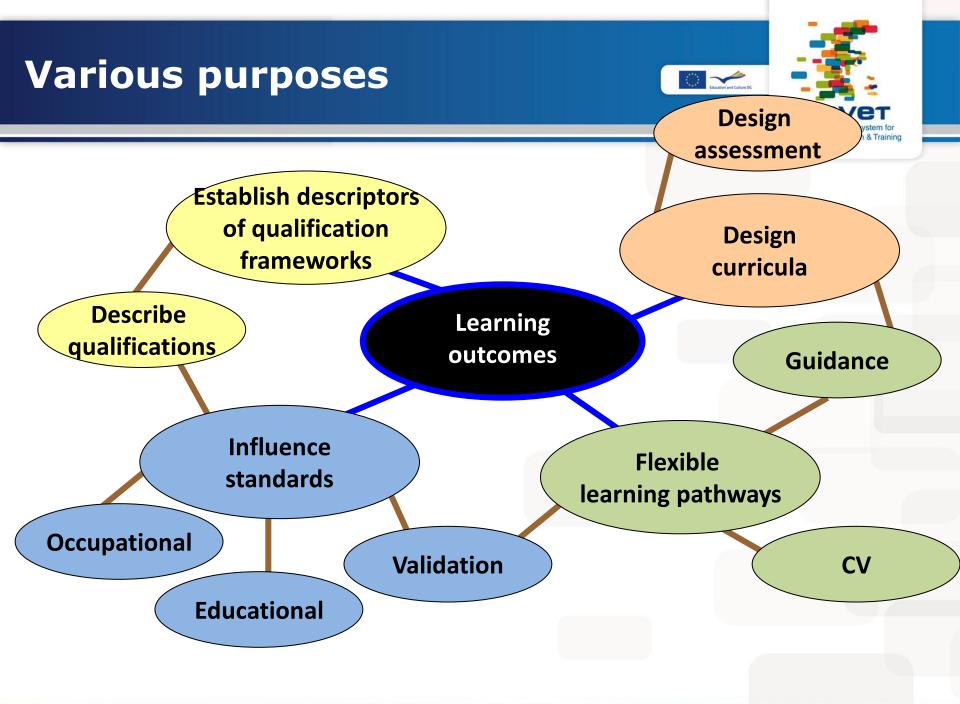
- The European definition of learning outcomes which uses the terms of knowledge, skills and competence (see EQF recommendation) is the common denominator that fits with the diversity of approaches to describing learning outcomes
- ECVET does not provide a template or a taxonomy concerning the format of learning outcomes descriptions. Such templates or classifications may exist at national, regional or system level (for example as part of a national qualifications framework)
- There are different approaches to identifying and describing learning outcomes depending on the qualifications system
- It is clear that application of the learning outcomes concept will vary, depending on whether the focus is VET, general or higher learning

#### **Learning outcomes**





- Increases consistency between the European tools (as they all follow this approach);
- Linking the occupational and the educational standards used for the definition of qualifications and VET learning processes, and, at a macro level, education and the labour market;
- Introducing a common language;
- Clarifying the relationships between different forms and contexts of learning;
- Call for dialogue on the relevance and quality of qualifications









www.ecvetprojects.eu/Documents/S ME-Master Manual 01.pdf

## Formulation of learning outcomes and steps of learning outcomes

"With reference to the representation of the learning outcomes, it was decided to abstain from differentiating them into knowledge, skills and competences. While this form of representation would correspond to the ECVET recommendation of the European Commission, learning outcomes should – following the agreement of the SME Master partners – reflect professional capacities in a comprehensive and transparent manner. A further division of the learning outcomes would have been contrary to both these claims."







#### 6. SME Master -Learning Outcomes Matrix "Master Baker"

To acquire the learning outcomes properly the following cross sectional qualifications are essential:

- · S/he is able to act with social and ecological responsibility,
- S/he is able to adopt a quality management,
- S/he is able to use information and communication technology.

| Units                            | Credit<br>Points        | Learning Outcomes  |  |  |  |
|----------------------------------|-------------------------|--|--|--|--|
| U1<br>Accounting<br>and Control- | AT 12<br>DE 10<br>NO 6  | S/he is able to apply basic rules of accounting.   | S/he is able to carry out company-<br>specific cost accounting including profit<br>and loss summary, depreciations, op-<br>erations account and audit. | S/he is able to interpret a balance sheet.   |  |
| ling                             |                         | S/he is able to provide a profit<br>and loss calculation, transfer its<br>results into a balance and draw<br>conclusions out of it.      | S/he is able to control the cost and per-<br>formance calculation.   | S/he is able to plan and implement actions to control and reduce effects of deviations.                                    |  |
| U2<br>Budgeting and              | AT 10<br>DE 10<br>NO 14 | S/he is able to plan a budget by taking into account the relationship between operational accounts, calculations and results deviations. | S/he is able to control the bases of investment budgeting and liquidity as well as the ways of financing.  | S/he is able to provide a financial programme for the liquidity of SME and to define and quantify the needs in investment. |  |
| Calculation                      |                         | S/he is able to draw up a profit   | S/he is able to produce operational accounts for SME.  |  |  |
|                                  |                         | and loss calculation, calculate the contribution margins and   | S/he is able to calculate the costs of productive  | cts and services and to analyse profitabil-  |  |







http://www.evta.net/intent/cominter.pdf

#### **IMPORT AND EXPORT SALES ASSISTANT**

JOB DEFINITION

The import and export sales assistant contributes to the sustainable international development of

**PROFESSIONAL CONTEXT** 

This trade is practised in many different contexts:

LEVEL OF RESPONSIBILITY

In the context of the company's international development, he or she is responsible for putting







| IMPORT AND EXPORT SALES ASSISTANT   |
|---|
|   |
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| CU11: Market research and market planning on foreign markets  CU11S2 Analysing and selecting relevant commercial information and regulation constraints about foreign markets  CU11S1 Collecting information through permanent market monitoring (desk research) and field research abroad and checking reliability  CU11WC1 Organising and planning work activities, being autonomous  1. International marketing  1. Introduction to marketing  1. Market principles and structure  1. Monitoring and Market studies  1. Export « swot »  1. Internationalization strategies  1. International marketing |  | ·   | ve table of the common  |   |
|--|--|---|---|---|
| CU11: Market research and market planning on foreign markets  CU11S1 Collecting information through permanent market monitoring (desk research) and field research abroad and checking reliability  CU11WC1 Organising and planning work activities, being autonomous  1.1 Introduction to marketing 1.2. Market principles and structure 1.3. Marketing plan 1.4. Monitoring and Market studies 1.5. Export « swot » 1.6. International marketing 1.1. Introduction to marketing 1.2. Market principles and structure 1.3. Marketing plan 1.4. Monitoring and Market studies 1.5. Export « swot » 1.6. Internationalization strategies 1.7. Internationalization support networks   | Certification units                        | Skills (S)  | Competence (C)  | Knowledge(K)  |
| research and market planning on foreign markets  permanent market monitoring (desk research) and field research abroad and checking reliability  and field research abroad and checking reliability  planning work activities, being autonomous  1.1 Introduction to marketing 1.2. Market principles and structure 1.3. Marketing plan 1.4. Monitoring and Market studies 1.5. Export « swot » 1.6. Internationalization strategies 1.7. Internationalization support networks  |  |   | CU1 : International marke   | tting   |
| constraints about foreign markets  | research and market<br>planning on foreign | permanent market monitoring (desk research) and field research abroad and checking reliability  CU11S2 Analysing and selecting relevant commercial information and regulation | planning work activities,<br>being autonomous<br>CU11WC2 Being alert to | 1.1 Introduction to marketing 1.2. Market principles and structure 1.3. Marketing plan 1.4. Monitoring and Market studies 1.5. Export « swot » 1.6. Internationalization strategies |







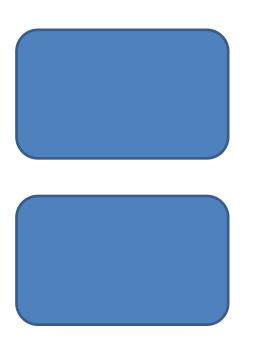
- A unit is a component of a qualification, consisting of a coherent set of knowledge, skills and competence that can be assessed and validated
  - Identify what learners can learn
  - Describe the learning outcomes that the learner is expected to achieve
  - It's feasible what is to achieve
  - The credit to this unit can be recognised

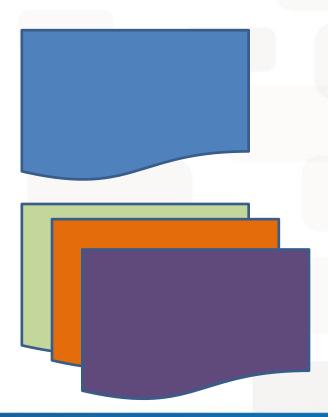
#### Units in relation to qualifications





- Depending on the existing regulations, units may be common to several qualifications
- or specific to one particular qualification







□ The learning outcomes relate to the same set of occupational activities/tasks

| Units                              | Sub-Units  |  |
|------------------------------------|--|--|
| International Marketing            | Market research and market planning on foreign markets |  |
|                                    | Business information system                            |  |
| Export Selling                     | Prospecting and customer/partner follow up             |  |
|                                    | Negotiating  |  |
| Import Buying                      | Identifying potential suppliers and sourcing           |  |
|                                    | Organising the negotiation                             |  |
| Managing International Trade       | Choosing and working with service providers            |  |
| Operations                         | Managing the international business administration     |  |
| Working in a Multicultural Context | Business English language A                            |  |
|                                    | Business foreign language B                            |  |
|                                    | Intercultural management and communication             |  |



The fact that they are related to the same product or production technique



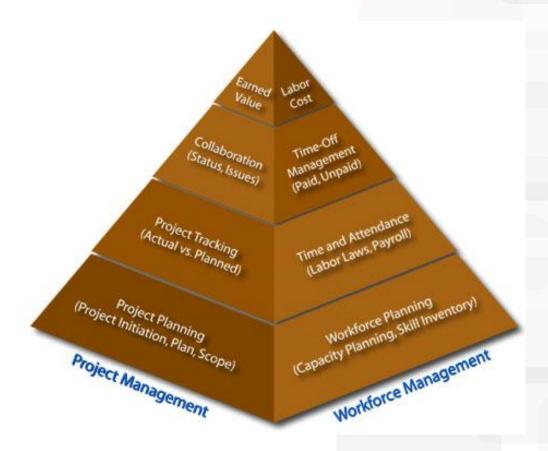


- They can also be grouped according to the stages in the production process or process of performing a service
  - ☐ (Baltic education)

|         | Vocational Education & Training |  |
|---------|---------------------------------|--|
| Unit 0: | Education (common               |  |
|         | studies and general             |  |
|         | capabilities)                   |  |
| Unit 1: | Paintwork                       |  |
| Uni     | t 1.1: Indoor                   |  |
| Uni     | t 1.2: Outdoor (Facade)         |  |
| Unit 2: | Glue and Wallpaper              |  |
|         | work                            |  |
| Unit 3: | Object lacquering (and          |  |
|         | metal painting)                 |  |
| Unit 4: | Dam work                        |  |
| Unit 5: | Floor covering work             |  |
| Unit 6: | Plasterwork (no                 |  |
|         | preparation work)               |  |
| Unit 7: | Dry mortarless                  |  |
|         | construction work               |  |
| Unit 8: | Designing and                   |  |
|         | renovation work                 |  |
|         | (specialisation)                |  |
|         |                                 |  |



They can be grouped in a unit because they relate to the same field of knowledge, skills or competence



## Units with a summative character

Education and Culture DG

•

Host provider

Learning agreement

Sending provider

The individual acquires KSC

The (unit) learning outcomes are assessed

Learning outcomes are recognised and accumulated as part of the intended qualification, corresponding ECVET points are included

6

**Credit is validated** 

Credit is awarded for the individual learning outcomes achieved

Learner's credit in a individual transcript of record

#### Units with a formative character **Sending** Host provider provider **Learning agreement** The Integrated part of the individual 3 education and training acquires pathway, but no part of **KSC** the certification **Formative** assessment **Duration of practical training** abroad is validated as part of the requirements (number of hours practice training) **KSC &Time in Europass** documents

# Formative units of LO for mobility





- Units designed with a formative character
  - Units of LO only for mobility
  - Integrated part of the education and training pathway (documented learning outcomes achieved)
  - An additional certificate
  - Duration of practical training abroad is validated as part of the requirements (number of hours practice training)
  - The formative assessment for the module is recognised, but no part of the certification. It's part of the education and training pathway

## Small units advantages





- Units can be obtained in a rather short period of learning and therefore are particularly suitable for geographical mobility
- They can also be suitable for adult learners who combine learning and employment or learners who are at risk of dropping out from longer programmes

## Small units disadvantages





- Because of the greater number of units in a qualification, this approach implies putting in place a large number of assessments
- Fragmentation of qualifications and of assessments may make it more difficult to identify whether the learner can combine all the knowledge, skills and competence in a more complex manner

### Large units advantages





- Assessment of a larger unit enables learners to demonstrate their capacity to combine knowledge, skills and competence in view of delivering a more complex service or a product
- The number of summative assessments is small

#### Large units disadvantages





- More substantial amount of learning activities is required to prepare for a unit. Hence it may be difficult to achieve a full unit in the context of a short transnational mobility period
- The duration of learning activities preparing for the unit may be too substantial for learners outside initial VET to be able to benefit from accumulation



#### Why do you need points?





- Motivation:
  - Additional info for labor market
  - Guidance for students
  - Pathway (transparency)
- (for the students, for the system, financial reasons, minimal points for progress)?



### **Credit and ECVET point**





- What is the difference between ECVET points and credit?
  - ECVET points are not to be confused with credit.
  - Credit designates the learning outcomes the learner has achieved.
  - ECVET points provide information about the qualification and the units.
  - Credit is transferred and accumulated.
  - ECVET points provide information about the credit the learner has transferred and accumulated.

#### **ECVET** points





Numerical representation of the overall weight of learning outcomes in qualification and of the relative weight of units in relation to the qualification.

#### **ECVET** points





- Allocation of ECVET points to a qualification is based on using a convention according to which 60 points are allocated to the learning outcomes expected to be achieved in a year of formal full time VET
- Each unit is allocated a number of points based on its relative weight within the qualification
  - The relative importance of the unit LOs for labour market, for progressions to other qualification levels of for social integration
  - The complexity, scope and volume of the unit LOs
  - The effort necessary for a learner to acquire the knowledge, skills and competence required for the unit

## Transfer and accumulation of learning outcomes



Host provider

Sending provider

Learning agreement

The individual acquires KSC

The learning outcomes are assessed

Learning outcomes are recognised and accumulated as part of the intended qualification, corresponding ECVET points are included

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Learner's credit in a individual transcript of record





#### Using ECVET for Geographical Mobility PART II OF THE ECVET USERS' GUIDE





Using ECVET for Geographical Mobility PART II OF THE ECVET USERS' GUIDE

## **ECVET for Mobility**

## Transfer and accumulation of learning outcomes



Host provider

Learning agreement

**Sending** provider

The individual acquires **KSC** The learning outcomes are assessed

Learning outcomes are recognised and accumulated as part of the intended qualification, corresponding ECVET points are included

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Learner's credit in a individual transcript of record

## Different types of mobility





| Level                            | Objectives  | Key<br>elements | Partnership | Partnership<br>agreement | Pre-condition |
|----------------------------------|-------------|-----------------|-------------|--------------------------|---------------|
| Level 0<br>Study Visit           | EXPLORING   |                 |             |                          |               |
| Level 1<br>Classical<br>Mobility | TESTING     |                 |             |                          |               |
| Level 2 Structured mobility      | STRUCTURING |                 |             |                          |               |
| Level 3 recognised mobility      | RECOGNITION |                 |             |                          |               |

#### **Mutual trust**







#### Horizontal



Horizontal trust between authorities with equivalent competencies from different countries

#### **Vertical**

Vertical trust between the national / sectoral authorities and VET provider

## Transfer and accumulation of learning outcomes

3

The learning

outcomes

are assessed







The

individual

acquires

**KSC** 

**Memorandum of Understanding (MoU)** 

Learning agreement

**Sending** provider

Learning outcomes are recognised and accumulated as part of the intended qualification, corresponding **ECVET** points are included

6

Credit is validated

Credit is awarded for the individual learning outcomes achieved

Learner's credit in a individual transcript of record

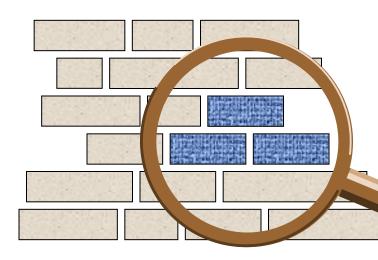
## ECVET's purpose for mobility







(only if competent body A validates L.O. achieved in context B)



NB! The L.O. gained are now an integrated part of his qualification

# What is a Memorandum of Understanding?





- A MoU is an umbrella agreement
- A MoU is an agreement between competent institutions which sets the framework for credit transfer.
- It formalises the ECVET partnership by stating the mutual acceptance of the status and procedures of competent institutions involved.
- It also establishes partnership's procedures for cooperation

## What is a competent institution?





- Institution which is responsible for designing and awarding qualifications or recognising units or other functions linked to ECVET, such as
  - the allocation of ECVET points to qualifications and units,
  - assessment,
  - validation
  - recognition of learning outcomes under the rules and practices of participating countries.

## **Partnership Quality**

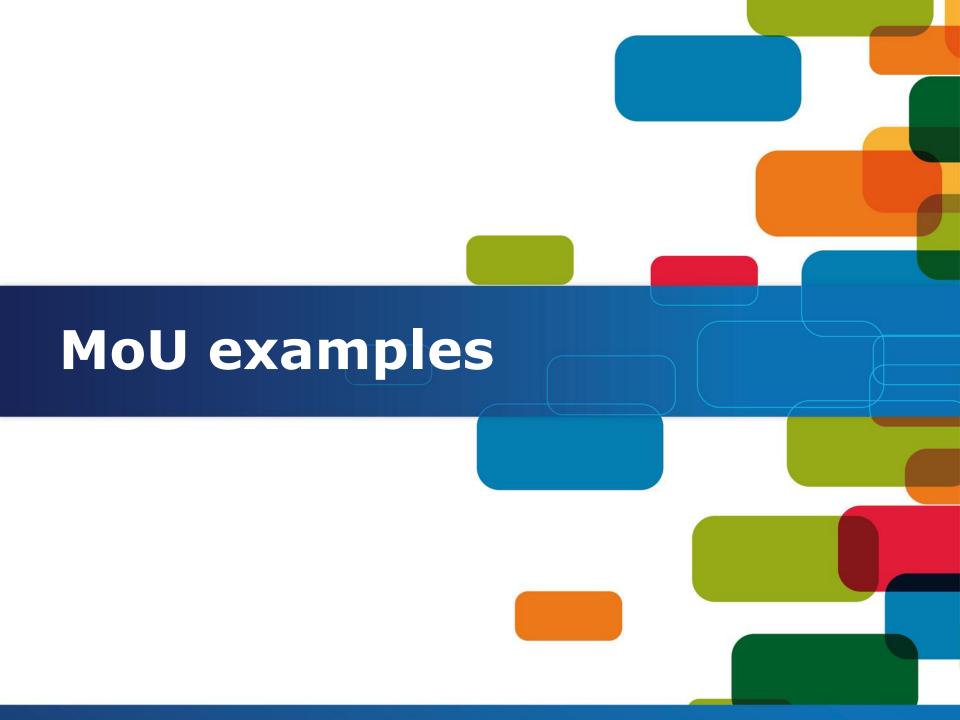






Quantitative indicators need to be established such as:

- •Number of learners in mobility
- Duration of mobilities
- •Etc.



#### MoU (examples)







1. Objective

**Memorandum of Understanding** 

for the

2. Identification of competent bodies involved SSET – ECVET Project

- 3. Identification of the qualifications concerned
- 4. <u>Identification of the Accredited VET providers involved</u> <u>in this Memorandum of Understanding</u>
- 5. Units which could be used during the mobility period
- 6. Conditions concerning the Learning Agreement between the VET providers:



### Learning agreement



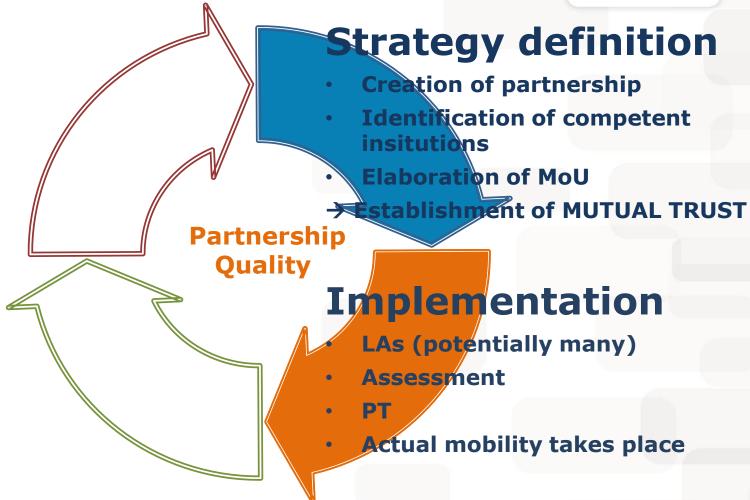


- Learning agreement
- Agreement at operational level
  - Operational framework for mobility exchanges
  - More detailed information about the qualifications concerned, the mobility exchange and the conditions for assessment, validation and recognition of credit
  - The decision on who needs to sign such an agreement would also depend on the responsibilities of different actors within the qualifications system

#### **Partnership Quality**







## Learning agreement (examples)







#### Produit 10 - Contrat Pédagogique (n°OPIR/2010/RO-BE)

#### Préalable

L'objectif de ce Contrat pédagogique est d'encadrer l'organisation des mobilités de jeunes apprenants qui ont été conçues dans le projet OPIR. Chaque Contrat pédagogique doit se référer à l'accord de partenariat signé par les Institutions compétentes dont relèvent les opérateurs de FEP<sup>1</sup> cosignataires du Contrat.

Le projet OPIR a été développé dans le contexte du « Programme pour l'Education et la Formation Tout au Long de la Vie » (EFTLV) 2007 – 2013 (Projets d'expérimentation et de développement du système de crédit d'apprentissages dans l'enseignement et la formation professionnels).

1. Signataires du Contrat pédagogique qui se réfère à l'accord de partenariat conclu par l'Institut Technique de Namur, que Asty Modifi 00 à 5000 Namur, l'une part et par Institut Colegiul Tehnic de Comunicatii "Nicolae

Vasilesca Karpen", d'autre part, le ............. 2010

The host partner

| Dénomination                                       | Institut Te |
|--|-------------|
| Athesse  | Rue Asty    |
| Personne responsable du programme de mobilité      | XXXXX       |
| (nom, numéro de téléphone, email) et signataire du |             |
| Contrat pédagogique                                |             |
| Personne directement responsable de l'accueil du   | XXXXX       |
| jeune (nom, numéro de téléphone, email) :          |             |

C. Opérateur de FEP d'accueil :

#### A. L'apprenant:

Nom de l'apprenant

Coordonnées de l'apprenant (nom, numéro de téléphone, email)

Personne responsable de l'apprenant (si mineur) (nom, adresse, numéro de téléphone, email)

The learner

The sending partner

| B. Opérateur de FEP d'origine :               |                  |  |  |  |  |  |
|---|------------------|--|--|--|--|--|
| Denomination                                  | Colegiul Teh     |  |  |  |  |  |
|   | Vasilescu Karp   |  |  |  |  |  |
| Adresse                                       | str. Mioriței, n |  |  |  |  |  |
| Personne responsable du programme de mobilité | XXXXX            |  |  |  |  |  |

## Learning agreement (examples)







#### Learning Agreement (n°ASSET/.....---)

| The | MoU | refers | to | the | partnership | agreement | signed | by | <br>and |
|-----|-----|--------|----|-----|-------------|-----------|--------|----|---------|
|     |     | or     | ı  |     | 2010        |           |        |    |         |

A. Learner

B. Home VET provider

C. Host VET provider

#### Commitments and Obligations of the VET Providers:

- Appendix A s mobility period
- Appendix B period in the training centre
- Appendix C completed price
- Appendix D s mobility period
- Appendix E i completed by allocated to ea
- Appendix F s including information in the including information in the including i
- Appendix G s
- Appendix H ir

Dates and Places of the Mobility Period:

Commitments of the learner:

## **Partnership Quality**





#### **Feedback**

Proposed modifications on the MoU

#### Assessment

Of the partner ship (according, among others, to the quantitative criteria)

#### Strategy definition

- **Creation of partnership**
- Identification of competent insitutions
- · Elaboration of MoU
- Establishment of MUTUAL TRUST

Partnership Quality

#### **Implem**entation

- LAs (potentially many)
- Assessment
- PT
- Actual mobility takes place





## **Functions and actors**

#### **Qualifications system**





| Conception functions in VET   |   |  | Realisation functions in VET                         |  |  |   |  |  |
|-------------------------------|---|--|--|--|--|---|--|--|
| (F1) Design of qualifications | (F2) Design of formal or non- formal programmes | (F3) Design of assessment/ validation process and procedures | (F4) Carrying out the formal or non-formal programme | (F5) Assessment of learning outcomes (formal, non-formal and informal) | (F6) Validation of learning out- comes (formal, non-formal and informal) | (F7) Certification/ recognition of learning out- comes (including the |  |  |
|                               |   |  |  |  |  | award of qualification, certificate, diploma)                         |  |  |

#### **Transversal function**

(F8)

| (F2)         | (F3)                 |
|--------------|----------------------|
| Link between | Link between         |
|              | (F2)<br>Link between |

**Design of ECVET elements** 

qualifications units of

learning

non-formal

programme

in terms of

units of

learning

(F1.2.)

**ECVET** 

points to

outcomes

Allocation of

qualifications

outcomes and the formal or

assessment/ validation processes. the achievement of units of learning outcomes and award of associated

**ECVET** points

(F4)

Practical use

outcomes and

of learning

credit for

mobility

Use of ECVET for accumulation and Transfer

(F6.1.)

Recording of

outcomes and

credit in the

personal

transcript

Validation of

outcomes and

corresponding

corresponding **ECVET** points to the learner

(F6.2.)

**learning** 

of

credit

Award of

assessed

**learning** 

(F7)

learning

Recognition of

outcomes and

process for

taking credit

the award of

qualification

(i.e. transfer

accumulation)

and

into account for

(F5.1.)

(F5.2.)

learning

award of

credit

Establishment

Assessment of

outcomes and

corresponding

of Learning

agreements

**Transversal functions** 

Establishment of Memoranda of Understanding

(F8)

(all actors may be involved in establishment of a MoU directly or by delegation)

(F9) Provision of Information, its Documentation and Communication

(F10) Funding and governance

and to units