### Coaching for Breakthrough Outcomes: The Mobility Mentoring Approach

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### Science shows that poverty affects how we think and behave



- The stresses of poverty compromise core decisionmaking and behavior management skills (so-called executive functioning skills-EF)
- It swamps our analytic capabilities, compromises our abilities to think about the future, and heightens our impulsivity

### What is Mobility Mentoring™?

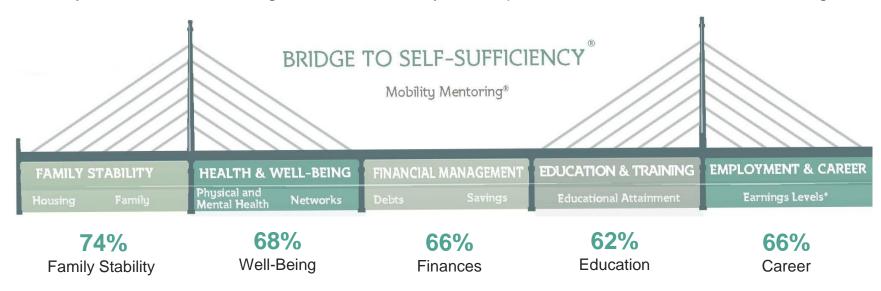


Mobility Mentoring is the professional practice of partnering with participants so that over time they may acquire the resources, skills, and sustained behavior changes necessary to attain and preserve their economic independence.



## The Core of Mobility Mentoring in the Bridge to Self Sufficiency

Mobility Mentors use The Bridge to Self-Sufficiency® to help families set, reach and sustain their goals:

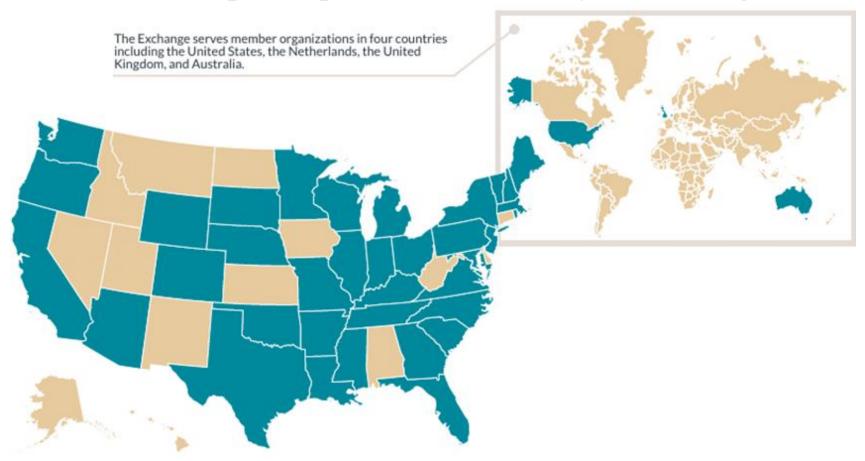


Above are the recent goal completion rates for all EMPath's families in 2019

#### Families who successfully participate for 3-5 years have been shown to (on average)-

- Increase employment rates to 97%
- increase their incomes 178% to \$46,000/year
- Increase credit scores by 108 points
- Increase rates of college completion to 75%

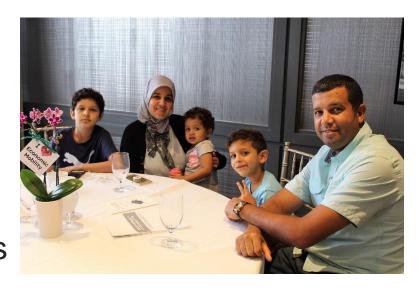
# The Economic Mobility Exchange now has 140 organizational members that have served more than 200,000 participants with Mobility Mentoring



**Economic Mobility Exchange Member Organizations** 

# Exchange member organizations are also getting great results

- Each program served an average of 87 participants who together set 1,305 goals;
- Of the goals set, on average,
   74% were successfully completed;
- The average individual earnings gains of participants across all programs was \$5295/participant/year.



### Thank You!

For more information on EMPath and our work, please go to our website: www.empathways.org.

You may also reach me at: ebabcock @empathways.org.

www.EMPathways.org





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