(In)-Credibly Green: Which Bonds Trade at a Green Bond Premium?

Julia Kapraun & Christopher Scheins

Summer School on Sustainable Finance Ispra 1-3 July 2019

- By the end of 2018: issue volume Green bonds \$ 500 bn
- Green bonds: finance or refinance environmentally sustainable projects
- Sustainable projects: renewable energy, energy efficient buildings, clean transport, sustainable water management, ...
- Issuer types:
 - governments and local governments (France, Belgium, Poland, Germany)
 - supranationals (European Investment Bank, World Bank)
 - corporations from different sectors (Tesla, Apple, EDF)

 Green bond issuance: positive effects on stock prices, liquidity, and institutional ownership

(Flammer (2018), Glavan (2019), Tang and Zhang (2018))

- Results on Green bond (GB) pricing mixed:
 - lower yields for GBs

(Ehlers and Packer (2017), Hachenberg and Schiereck (2018),

Zerbib (2019))

• higher yields for GBs

(Karpf and Mandel (2018), Bachelet et al. (2019))

 samples differ substantially w.r.t. currency, number of bonds, primary/secondary market,... Is there a difference in yields between Green and conventional bonds?

Definition: **"GB premium"** \Rightarrow yield(GB) < yield(CB)

- Is there variation across markets (primary vs secondary), currencies, issuers (corporates vs governments), and time?
- **Green credibility**?



- Primary market: GB premium around 24 bps
- Substantial variation across
 - currencies
 - issuer types
 - time
- Secondary market:
 - GBs trade at 14 bps discount
 - small GB premium only for government bonds
 - credibility important!

- Basic sample: \approx 1,500 GBs, 217,000 CBs (plain vanilla only)
- Regression analysis:

$$Y_{i,t,b} = FE + \beta \cdot Green_{i,t,b} + \gamma \cdot C_{ib} + \epsilon_{i,t,b}$$
(1)

- $Y_{i,t,b}$: yield at issuance
- *FE*: fixed effects (issuer, year-month, currency, seniority, maturity bucket, issue size bucket and issue country)
- Green: dummy (= 1 for GBs)
- Cib: controls (Use of Proceeds, Experienced)
- Subsamples: currencies, issuer types, time periods

• Primary market: Green bond premium

			lssueYield		
	(1)	(2)	(3)	(4)	(5)
Green	-0.198*** (0.058)	-0.201*** (0.063)	- 0.238 *** (0.061)	-0.174*** (0.051)	-0.425*** (0.124)
Experienced				- 0.092 (0.089)	
Energy Efficiency					- 0.040 (0.163)
Alternative Energy					0.108 (0.170)
Eligible Green Bond Projects					0.175
Clean Transport					0.130) 0.227 (0.202)
FE	YM,I,C	+S,M,IS	+ICon	All	All
Green Bonds	1,520	1,328	1,328	1,328	1,170
Observations	203,914	165,631	165,631	165,631	53,032
R ² Adjusted R ²	0.771 0.758	0.789 0.774	0.805 0.791	0.805 0.791	0.756 0.734

• Substantial variation across currencies and issuer types

	IssueYield								
	(1)	(2)	(3)	(4)	(5)	(6)			
Green	-0.198*** (0.053)	- 0.394 *** (0.078)	-0.011 (0.054)	-0.295** (0.135)	0.008 (0.066)	- 0.383 *** (0.098)			
Subsample FE	EUR All/C	USD All/C	CNY All/C	OTH ALL/C	CORP All	SOVR+SUPR All			
Green Bonds	261	392	180	495	784	544			
Observations R ²	32,194 0.653	48,952 0.720	21,354 0.765	63,131 0.867	100,174 0.837	65,457 0.752			
Adjusted R ²	0.620	0.698	0.736	0.857	0.818	0.749			

- Sample: restricted to issuers with both GBs and comparable CBs
- Comparable CBs:
 - same issuer, rating, seniority, currency and bond type
 - and closest maturity
- $\bullet\,$ Sample size: $\approx\,$ 780 GBs, 3,500 CBs

Regression analysis:

$$Y_{i,t,b} = FE + \beta \cdot \operatorname{Green}_{i,t,b} + \gamma \cdot C_{ib} + \epsilon_{i,t,b}$$
(2)

- $Y_{i,t,b}$: yield to maturity
- *FE*: fixed effects (issuer, year-month, currency, rating, seniority, maturity bucket, issue size bucket and issue country)
- Green: dummy (= 1 for GBs)
- C_{ib}: controls (BidAsk spread)
- egression analysis:

$$GMC_{i,t,p} = \alpha + \beta \cdot \mathbf{GC_{ip}} + \gamma \cdot C_{ip} + \epsilon_{i,t,p}$$
(3)

- GMC_{i,t,b}: Green minus Conventional yield spread
- *GC_{ib}*: Green Credibility variables (GreenExchange, E rating, Experience, CPI)
- *C_{ib}*: controls (Differences in BidAsk spreads, coupons, maturity, size)

• Secondary market: generally GBs trade at **discount**, except SOVR/SUPR

	Yield to maturity							
	(1)	(2)	(3)	(4)	(5)	(6)		
Green	0.135 ***	0.247***	0.119***	0.236***	0.437***	- 0.033 ***		
	(0.003)	(0.003)	(0.004)	(0.007)	(0.006)	(0.003)		
Subsample	FULL	EUR	USD	CNY	CORP	SOVR+SUPR		
FE	All	All/C	All/C	All/C	All	All		
Green Bonds	777	191	304	49	408	369		
Green Observations	394.147	92.736	161.362	13.552	192.188	201,959		
Conventional Bonds	3,504	1,136	1,171	163	1,724	1,780		
Observations	2,666,070	949,923	861,516	37,316	1,258,488	1,407,582		
R ²	0.722	0.688	0.547	0.598	0.654	0.807		
Adjusted R ²	0.722	0.688	0.547	0.596	0.654	0.807		

ALL: YearMonth, Issuer, Currency, Seniority, Maturity buckets, Issue size buckets, Issue country; ALL/C=no

Currency FE

	GMC								
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Constant	0.094*** (0.002)	0.057*** (0.002)	0.326*** (0.006)	0.076*** (0.002)	0.102*** (0.003)	0.090*** (0.002)	0.115*** (0.002)	0.212*** (0.004)	
greenEX	- 0.076 **** (0.001)	-0.086*** (0.001)	-0.046*** (0.002)	-0.039*** (0.002)	-0.078*** (0.002)	- 0.133 *** (0.001)	0.079*** (0.002)	-0.037*** (0.003)	
Experienced		0.059*** (0.001)							
CPI			- 0.004 *** (0.000)						
EScoreHigh								- 0.070 *** (0.003)	
EScoreLow								0.103 *** (0.006)	
Subsample	FULL	FULL	FULL	EUR	USD	SOVR+SUPR	CORP	CORP	
Green Bonds	649	649	287	186	210	344	305	134	
Pairs	4,609	4,609	2,144	1,439	1,581	2,560	2,049	947	
Observations	1,604,958	1,604,958	685,208	553,594	524,180	951,028	653,930	336,290	
R ²	0.416	0.416	0.571	0.704	0.231	0.591	0.161	0.226	
Adjusted R ²	0.416	0.416	0.571	0.704	0.231	0.591	0.161	0.226	

Controls are differences in BA spreads, coupons, maturity, size

- Primary market: GB premium around 24 bps
- Substantial variation across
 - currencies
 - issuer types
 - time
- Secondary market:
 - GBs trade at 14 bps discount
 - small GB premium only for government bonds
 - credibility important!

Thank you for your attention.

References I

- Ammann, M. and Bauer, C. and Fischer, S. and Mueller, P. (2018): The Impact of the Morningstar Sustainability Rating on Mutual Fund Flows, European Financial Management, 1–34
- Baker, M. P., D. B. Bergstresser, G. Serafeim, and J. A. Wurgler (2018): Financing the Response to Climate Change: The Pricing and Ownership of U.S. Green Bonds, available at: https://ssrn.com/abstract=3275327
- Barber, B. M., A. Morse, and A. Yasuda (2018): Impact Investing, available at: https://ssrn.com/abstract=2705556
- Bachelet, M.J., L. Becchetti and S. Manfredonia (2019): The Green bonds premium puzzle: The role of Issuer characterisitcs and third party certification, Sustainability, 11, 1098
- Bauer, R. and Ruof, T. and Smeets, P. (2019): Get Real! Individuals Prefer More Sustainable Investments, available at https://ssrn.com/abstract=3287430
- Ceccarelli, M. and Ramelli, S. and Wagner, A. F. (2019): When Investors Call for Climate Responsibility, How Do Mutual Funds Respond? Swiss Finance Institute Research Paper No. 19-13. Available at https://ssrn.com/abstract=3353239
- Ehlers, T. and F. Packer (2017): Green bond finance and certification, BIS Quarterly Review, September 2017

- Flammer, C. (2018): Corporate Green Bonds, available at: https://ssrn.com/abstract=3125518
- Hachenberg, B. and D. Schiereck (2018): Are green bonds priced differently from conventional bonds? Journal of Asset Management, 19, 371–383.
- Hartzmark, S. M. and A. B. Sussman (2019): Do Investors Value Sustainability? A Natural Experiment Examining Ranking and Fund Flows, Journal of Finance, forthcoming.
- Junkus, J. and Berry, T.D. (2015): Socially responsible investing: a review of the critical issues, Managerial Finance, Vol. 41 Issue: 11, 1176–1201.
- JP Morgan (2018): Sustainable investing is moving mainstream.
- Karpf, A. and A. Mandel (2018): The changing value of the 'green' label on the US municipal bond market, Nature Climate Change, 8, 161–165.
- Moskowitz, M. R. (1972): Choosing Socially Responsible Stocks, Business and Society Review, 1, 72–75.
- Riedl, A., and P. Smeets (2017): Why Do Investors Hold Socially Responsible Mutual Funds?, Journal of Finance, 72(6), 2505–2550.
- Zerbib, O. D. (2019): The effect of pro-environmental preferences on bond prices: Evidence from green Bonds, Journal of Banking and Finance, 98, 39–60.

Appendix Our data set

> We collected 2,257 green bonds with a total issuance value of \$487 bn from three different sources (Climate Bond Initiative, Bloomberg, Reuters)

	25%	50%	Mean	75%	95%	N
Coupon(%)	1.38	3.25	3.40	5.00	8.00	2,069
Experienced	0.00	1.00	0.64	1.00	1.00	2,114
GreenEX	0.00	0.00	0.21	0.00	1.00	2,114
Issue Price	99.86	100.00	100.40	100.00	111.03	1,828
Issue Yield	1.49	3.01	3.27	4.69	7.80	1,787
Maturity(Years)	4.00	5.01	8.75	10.01	29.82	2,100
Volume(\$Million)	11.02	65.55	234.22	302.07	890.04	2,111